



The Arizona Democratic Legislative Campaign Committee (ADLCC) is seeking a Finance Director for the 2022 election cycle. The Arizona Democratic Legislative Campaign Committee is the only organization in Arizona whose sole mission is electing Democrats to the State House and State Senate. The goal of the ADLCC is to win, and then expand, Democratic legislative majorities by recruiting great candidates, providing modern and comprehensive training and support, and strategically investing in the most competitive districts.

FINANCE DIRECTOR

The ADLCC Finance Director's role is to manage and execute ADLCC's strategic fundraising plan to fund ADLCC's budget. The Finance Director also provides guidance and support to legislative campaigns as they build both their fundraising plan and campaign budget. The Finance Director works closely with the ADLCC executive director to manage the ADLCC budget and oversee cash flow for the organization.

ESSENTIAL JOB FUNCTIONS:

Fundraising:

- Manage and execute strategic statewide finance plan which includes soliciting contributions +\$5,000, planning fundraising events, partnering with organizations, staffing legislator call time, soliciting low-dollar online contributions, and sending direct mail
- Execute and manage donor research and expand new donor networks
- Create call sheets and manage legislator call time
- Work with the ADLCC Finance Chair (elected position of the Board of Directors) to develop the Finance Committee and the various donor groups that fall under the Finance Committee
- Oversee planning and execution of large-scale events with lobbyists as well as regional mid-sized events
- Work with surrogates and staff of surrogates to plan fundraising events
- Manage follow up on all correspondence and pledges
- Manage NGP donor database
- Manage donor thank you program
- Guide development of yearly budget, implementation and goal tracking



External Relationships:

- Regularly work with the Democratic Legislative Campaign Committee to develop a partnership and update them on ADLCC finance related matters
- Help Democratic leadership manage large donor conversations with major national funders
- Work with digital vendor to create a digital fundraising plan strategy

Professionalizing Campaigns:

- Mentor candidates of all experience levels on creating a budget appropriate for a legislative race
- Assist in the rolodexing process of all candidates
- Train and supervise District Managers and Finance Assistants placed in targeted districts, monitoring fundraising goals
- Assist in staffing call time for legislative candidates when needed, coaching them on their call time pitch
- Work with ADLCC Digital Director and ADLCC Communications Director to create mail and digital budgets for candidates
- Assist with campaign compliance questions from targeted and non-targeted races
- Work with selected mail and digital vendors to create plans for targeted candidates

Minimum Qualifications:

- Two to three cycles of campaign finance experience
- Excellent attention to detail and highly organized
- Experience with planning events
- Strong written and communication skills
- Time management skills
- Knowledge of NGP, Google Sheets, Warchest
- Donor prospecting and research experience preferred
- Experience managing call-time
- Budget oversight

We are hoping you bring at least one of these bonus skills:

- Experience managing staff
- Working knowledge of Arizona campaign finance laws



- Prior experience with targeting donors and managing follow-up

To apply submit resumes to careers@azdem.org.